

**LOAD AND BROKERAGE STRUCTURE FOR LUMP SUM & SIP/STP INVESTMENTS  
(01ST OCTOBER 2023 – 31ST DECEMBER 2023)**

Product	Exit Load Structure  NIL load after the stated load period against each product	Trail Year 1 (Day 1 to 365 days) (%)	Additional Brokerage (Day 1 to 365 days) (%)	Total Payout for 1st Year (Day 1 to 365 days) (%)	Trail Year 2 onwards (Trail from 366 Days onwards) (%)	Additional Trail Fee for 1st Year - B-30 ONLY (%)
<b>EQUITY FUNDS</b>						
Canara Robeco Infrastructure	1% if redeemed / switched-out within 1 year from the date of allotment.	1.55	0.00	1.55	1.55	0.00
Canara Robeco Mid Cap Fund	1.00% - if redeemed/switched out within 365 days from the date of allotment.	1.30	0.10	1.40	1.30	0.00
Canara Robeco Value Fund	1.00% - if redeemed/switched out within 365 days from the date of allotment.	1.25	0.10	1.35	1.25	0.00
Canara Robeco Multi Cap Fund	1% - if redeemed/switched out within 365 days from the date of allotment.	1.25	0.10	1.35	1.25	0.00
Canara Robeco Focused Equity Fund	1.00% - if redeemed/switched out within 365 days from the date of allotment.	1.30	0.00	1.30	1.30	0.00
Canara Robeco Consumer Trends Fund	1.00% if redeemed /switched out within one year from the date of allotment	1.30	0.00	1.30	1.30	0.00
Canara Robeco Equity Hybrid Fund	For any redemption / switch out more than 10% of units within 1 Year from the date of allotment - 1%. For any redemption / switch out upto 10% of units within 1 Year from the date of allotment - Nil.	1.10	0.00	1.10	1.10	0.00
Canara Robeco Small Cap Fund	1.00% if redeemed / switched-out within 1 year from the date of allotment.	1.05	0.05	1.10	1.05	0.00
Canara Robeco Equity Tax Saver Fund	3 year lock in	1.05	0.00	1.05	1.05	0.00
Canara Robeco Blue Chip Equity Fund	1% if redeemed / switched-out within 1 year from the date of allotment.	1.00	0.00	1.00	1.00	0.00
Canara Robeco Flexi Cap Fund	1.00% if redeemed /switched out within one year from the date of allotment	1.00	0.00	1.00	1.00	0.00
Canara Robeco Emerging Equities	1% if redeemed / switched-out within 1 year from the date of allotment.	0.95	0.00	0.95	0.95	0.00
<b>DEBT FUNDS</b>						
Canara Robeco Conservative Hybrid Fund	For any redemption / switch out more than 10% of units within 1 Year from the date of allotment - 1%. For any redemption / switch out upto 10% of units within 1 Year from the date of allotment - Nil.	1.25	0.00	1.25	1.25	0.00
Canara Robeco Dynamic Bond Fund	Nil	1.10	0.00	1.10	1.10	0.00
Canara Robeco Income Fund	Nil	1.10	0.00	1.10	1.10	0.00
Canara Robeco Short Duration Fund	Nil	0.75	0.00	0.75	0.75	0.00
Canara Robeco Corporate Bond Fund	Nil	0.75	0.00	0.75	0.75	0.00
Canara Robeco Gilt Fund	Nil	0.70	0.00	0.70	0.70	0.00
Canara Robeco Savings Fund	Nil	0.30	0.00	0.30	0.30	0.00
Canara Robeco Banking and PSU Debt Fund	Nil	0.30	0.00	0.30	0.30	0.00
<b>MONEY MARKET FUNDS</b>						
Canara Robeco Ultra Short Term Fund	Nil	0.55	0.00	0.55	0.55	0.00
Canara Robeco Liquid Fund	If redeemed on Day 1: 0.0070%, Day 2: 0.0065%, Day 3: 0.0060%, Day 4: 0.0055%, Day 5: 0.0050%, Day 6: 0.0045%, on or after Day 7: Exit Load - Nil	0.08	0.00	0.08	0.08	0.00
Canara Robeco Overnight Fund	Nil	0.01	0.00	0.01	0.01	0.00

*Subject to changes in exit load to be effective prospectively*

Brokerage Structure is inclusive of all Taxes.

Brokerage payable on Switches: "For switch out from one Equity / Equity Hybrid Fund / Debt Schemes to another Equity / Equity Hybrid Fund / Debt Schemes, applicable exit load shall be charged and hence the applicable brokerage rates are payable in switch in schemes."

**SIP/STP Brokerage:** The brokerage structure given for SIP/STP transaction is as per SIP/STP Trade Date

## Terms and Conditions

## 1. General:

- The Brokerage Structure set out in the table above is applicable till the specified time period or until the AUM of a scheme crosses the Total Expense Ratio (TER) threshold prescribed by SEBI. CRAMC reserves the right to revise the commission rates on existing assets as well as fresh inflows in accordance with TER levels prescribed by SEBI from time to time.
- Brokerage payment will be made through Direct Credit/NEFT only. Distributors whose complete bank mandates are NOT available are required to furnish the bank mandate along with a cancelled cheque or a copy of cheque at the earliest for Direct Credit / NEFT transfer of brokerages. We encourage you to opt for Direct Credit/NEFT mode of payment so that you receive your brokerage faster & more efficiently. If correct or complete bank details are not furnished, brokerage payout will be released annually in the month of March (close of financial year) every year and the threshold limit will be Rs.50/- for payment in Physical Mode (Pay order/DD) annually. Brokerage Statements will be sent by email only.
- Brokerage Structure is inclusive of all Taxes.
- The Brokerage Structure mentioned herein is payable only to AMFI certified distributors and those Empaneled with Canara Robeco Mutual Fund ("CRMF").
- The annualized (trail) brokerage will be computed on the outstanding Average AUM and paid monthly.
- CRMF reserves the right to change, withdraw and / or amend, the terms and conditions stated herein.
- CRMF also reserves the right to change the brokerage structure at any time. The modified structure will be applicable for future mobilizations from the effective date, which will be communicated to you.
- The Brokerage Structure mentioned above is subject to prevailing regulations and guidelines.
- CRMF reserves the right to withhold commission in the event of breach of any of the terms and conditions contained herein/Empanelment Form or non-compliance of SEBI Regulations/ AMFI Guidelines.
- In case of switch out from one Scheme to another, exit load as applicable to the Switch-out Scheme will be charged, while the brokerage is payable as per the Switch-in scheme". Please refer to the latest applicable Exit load and the Scheme related documents of the respective schemes.
- SIP/STP Brokerage: The brokerage structure given for SIP/STP transaction is as per SIP/STP Trade Date.
- Static distributor details like Change of Address/Self Declaration/Renewal/Contact details must be submitted by the Distributor/s directly to AMFI Unit of CAMS or CAMS Service Centre in compliance of the rules laid down by AMFI (as per "Central Distributor Services" which became operational w.e.f Jan 15, 2013). These static details or any changes thereto shall not be sent to individual CRAMCs/R&TAs. However, Bank details may be required to be updated separately with each AMC for payment of commission.

## 2. B-30:

- As per the advice from SEBI/AMFI, B30 incentive structure is kept in abeyance with effect from March 01, 2023, until further notice.

## 3. SEBI/AMFI Regulations and Guidelines:

- The above-mentioned brokerage structure is subject to applicable SEBI regulations/ AMFI Circulars as amended from time to time.
  - The above-mentioned brokerage structure is subject to any amendments/modifications as the AMC may carry out at its sole discretion in response to any regulatory/statutory changes in this regard.
  - In terms of SEBI/AMFI circulars/guidelines, the Distributors shall adhere to all applicable regulations/guidelines relating to, but not limited to:
    - a. KYC norms including requisite documentation for account opening and to carry out further transactions.
    - b. Know Your Distributor (KYD) norms for Mutual Fund Distributors, which are applicable for fresh ARN registrations and ARN renewals. The existing ARN holders are required to comply with these norms by March 31, 2011, failing which AMCs have been mandated to suspend payment of commission till the distributors comply with the requirements. All the Distributors / Advisors are encouraged to complete the KYD requirements at the earliest. The KYD Forms and Process Note are available on AMFI website: [www.amfiindia.com](http://www.amfiindia.com).
    - c. Code of Conduct and other guidelines issued by AMFI from time to time.
    - d. Advertisement guidelines issued by SEBI from time to time. The Distributor shall not make representations/ statements concerning the units of the schemes other than what is contained in the current SID(s), Key Information Memorandum and printed information issued by CRMF/ CRAMC as information supplemental to such documents. The Distributor shall only use such advertising / sales material for distributing / selling activities as provided and approved by CRAMC. Distributors shall not indulge in any kind of malpractice or unethical practice to sell, market or induce any investor to buy Canara Robeco Mutual Fund units which may directly / indirectly impact CRMF / CRAMC in any manner. The AMC reserves the right to reject any application for investment in case the Distributor/applicant fails to submit information and/or documentation as mentioned above.
- The terms and conditions set out hereinabove shall be read in conjunction with the terms and conditions contained in the Empanelment Form/Distribution Agreement.

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